

April 19, 2024

Ray Laigo
 SWARCO McCain, Inc.
 2365 Oak Ridge Way
 Vista, CA 92081

Attention: **Jeff Stutsman, P.E., T.E.**
 Company/Agency: City of Petaluma - Public Works and Utilities
 Address: 202 N McDowell Blvd.
 Petaluma, CA 94954

Project Description: Petaluma, CA - Transparency Adaptive and SPM
 Quote Number: RL041924-1

SWARCO McCain is pleased to provide this quotation on the following item(s):

Item #	Qty	Unit	Description	Unit Price	Sale Price
Transparency Adaptive Software <small>(see scope notes 1 & 2)</small>					
1	9	Each	On-Prem / Enterprise Transparency Adaptive Licensing	\$ 5,200.00	\$ 46,800.00
Professional Services / Labor Items <small>(see scope notes 1 & 2)</small>					
2	1	Lump	Project Management/Administration	\$ 1,980.00	\$ 1,980.00
3	9	Each	Adaptive Signal Control Setup / Configuration <small>(see scope note 3)</small>	\$ 1,500.00	\$ 13,500.00
4	9	Each	Signal Performance Measure Setup / Configuration	\$ 330.00	\$ 2,970.00
5	2	Each	Onsite Field Support for Adaptive turn-on (2 days) <small>(see scope note 4)</small>	\$ 1,650.00	\$ 3,300.00
Training, Testing, and Maintenance					
6	1	Day	Onsite Adaptive and SPM Training <small>(see scope note 4)</small>	\$ 4,000.00	\$ 4,000.00
7	1	Lump	Transparency Adaptive Annual Maintenance Add-On <small>(see scope note 5)</small>	\$ 3,702.00	\$ 3,702.00
Total					\$ 76,252.00
NOTE: This amount does not include tax					

To be paid according to the following Billing Schedule/Milestones	Billable Amount
Completion of Signal Performance Measure Setup / Configuration Deliverable: Populated SPM reports for identified intersections	\$ 2,970.00
Adaptive turn-on (may be billed incrementally based on per corridor adaptive turn-on) - includes 2 days of field support Deliverable: Adaptive locations turned on - 3 corridors	\$ 65,580.00
Completion of Onsite Adaptive Training, this signifies project completion. Deliverable: Signed final training agenda and project closure document	\$ 7,702.00

Scope Notes:

- All labor is remote unless indicated otherwise. VPN or internet access is required to provide remote support.
- Customer is responsible for ensuring that communications & detection is operational and for providing the network scheme, as applicable. Does not include custom graphics, timing conversions, or field installation support (unless indicated otherwise).
- Agency is responsible for the following:
 - Base coordination patterns. McCain is not responsible for optimizing any existing coordination patterns.
 - Advance detection - must be deployed and separated by lane.
 - Detector inventory documentation. McCain requires the agency to provide channel assignments for detectors used in adaptive operation.
- On-site support to be provided by Swarco McCain ITS Project Engineer. Onsite field support and training are consecutive days. McCain requires up to **4-8 weeks** advance notice for scheduling.
- This is an add-on to the existing standard maintenance agreement. It cannot be purchased as a standalone agreement. Cost of add-on is based on a system with up to 9 adaptive licenses. As licenses increase, cost is subject to increase.

Quote Notes:

- All prices are in US Dollars. All payments to be made in US Dollars. Project will be billed per the schedule/milestones
- Purchase order (PO) must match line items in quote.
- Prices are firm for 30 days. Tax and freight are **not** included.
- All software available through remote download only.
- Sale is subject to SWARCO McCain's standard terms and conditions.

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